

# EDI for the Heavy Duty Aftermarket

## EDI Delivers Significant Results

Electronic Commerce based on Electronic Data Interchange (EDI) has become common practice in the Heavy Duty aftermarket because it enables distributors and suppliers to:

- Significantly reduce the cost of PO/invoice Processing
- Improve transaction accuracy, reduce errors
- Reduce order-shipping-invoice cycle times
- Foster stronger trading partner relationships

The result is *increased profits* for both the distributor and supplier. EDI has shown to deliver significant results such as:

- Nearly 80% reduction in purchase order/invoice transaction costs vs. paper, and nearly 75% reduction vs. electronic ordering systems such as TransNet
- The opportunity for manufacturer discounts to distributors doing business electronically

## HDX is the EDI Leader in Heavy Duty

HDX Services, inc. (HDX) is the leading provider of EDI services to the Heavy Duty aftermarket. Since 2000, HDX has worked with industry volunteers to develop and establish what are now the industry's standards for EDI. Every day, HDX works directly with EDI departments across the industry to support trading partner connections that help speed the implementation process of EDI in the Heavy Duty aftermarket.

EasyEDI from HDX utilizes industry standard EDI transaction sets with leading Value Added Networks (VAN) to deliver EDI services to a community of nearly 300 trading partners – by far the largest ecommerce network in the Heavy Duty industry.

HDX EasyEDI provides:

- Expert on-boarding and migration support
- Pre-developed connectivity to leading business systems such as: AutoPower, Infor (formerly NxTrend), Karmak and others
- Direct- or inter-connectivity with virtually every leading supplier to the Heavy Duty industry

Because of the volume HDX supports, EasyEDI is not just the HD industry standard, it's also the lowest cost EDI service you're likely to find anywhere.

## Join the HDX Trading Partner Community Now

Plug in to the Heavy Duty industry's leading ecommerce network and start saving money today. Learn more at [www.hdexchange.com](http://www.hdexchange.com). Or contact HDX at 616-682-9900 or [hdx@att.net](mailto:hdx@att.net).



"Without HDX, the independent channel would be at a huge disadvantage in the marketplace dealing with both the component manufacturer and fleet customer. Thanks to HDX's cooperative approach to EDI, we save countless hours each month processing documents electronically through our business system."

Edward Kuo  
Executive Director  
HDX



## The Heavy Duty EDI Community

The HDX EasyEDI community includes nearly 300 leading distributors and manufacturers throughout the heavy duty industry.

Eight of the Truck Parts & Service magazine "Distributor of the Year" award winners use HDX EasyEDI:

[Inland Truck Parts](#)

[Midwest Wheel](#)

[CATCO](#)

[Midway Truck Parts](#)

[Point Spring & Driveshaft](#)

[Page Brake Warehouse](#)

[Total Truck Parts](#)

[Betts Truck Parts](#)

Visit [www.hdexchange.com](http://www.hdexchange.com) for a complete listing of the HDX community.



"Through automated ordering and invoicing, HDX has provided us an easy and cost efficient way to reduce our operating costs..."

Edward Kuo  
Executive Director  
HDX

# HDeXchange

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